

# How much money will you make as a freelancer?

Complete this 5 step worksheet to calculate the hourly rate you need to charge

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**1** How much would you like to make in a year?

?	\$
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**2** Divide by 52 weeks

/ 52	
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**3** Divide by 40 hours per week

/ 40	
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**4** Multiply by 2.5 x for overhead

x 2.5	
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**5** Hourly rate to charge:

=	\$
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**spencerXsmith**  
CONSULTING

Read the article and watch the video here - <http://www.spencerXsmith.com/freelancer>